



Annual Report 2017-2018

Statement of Activities

Duo

July 1, 2017 — June 30, 2018

Support, Revenue, and Gains	Total	% of Total Revenues
Restricted and unrestricted contributions	\$ 752,338.00	52.28%
Obedience Revenues	\$ 54,135.00	3.76%
Special events, net of direct expenses	\$ 387,668.00	26.94%
Program Service Fees	\$ 29,080.00	2.02%
Net investment income	\$ 43,070.00	2.99%
In-kind contributions	\$ 166,829.00	11.59%
Other Revenue	\$ 5,991.00	0.42%
Total Support, Revenue, and Gains	\$ 1,439,111.00	100%

				% of Total
Expenses		Тс	otal	Expenses
Program Ser	vices			
	Assistance Dog Program	\$	<mark>7</mark> 72,599.00	54.63%
	Touch Program	\$	94,542.00	6.68%
	Paws for Reading Program	\$	50, <mark>601.0</mark> 0	3.58%
	Outreach Program	\$	126, <mark>545.0</mark> 0	8.95%
Total Progra	m Services	\$	1,0 <mark>44,287.0</mark> 0	73.84%
Supporting S	ervices			
	General and Administrative	\$	299,793.00	21.20%
	Obedience Expenses	\$	51,483.00	3.64%
	Fundraising	\$	18,680.00	1.32%
Total Suppor	rting Services	\$	369,956.00	26.16%
Total Expens	es	\$	1,414,243.00	100%
Increase in N	let Assets	\$	24,868.00	

All information is based on our 17-18 fiscal year financial statement and auditor's report by Kiefer Bonfanti & Co. LLP, St. Louis, MO.

To view a copy of this report and the IRS form 990, visit the financial reports section of our website at www.duodogs.org

Condensed Statement of Financial Position

Duo

June 30, 2018

Assets	
Current Assets	\$ 717,165.00
Contributions Receivable - Long Term	\$ 190,363.00
Property and Equipment, Net	\$ 4,332,439.00
Investments	\$ 662,402.00
Total Assets	\$ 5,902,369.00
Liabilities and Net Assets Current Liabilities	\$ 107,542.00
Net Assets Unrestricted	\$ 5,360,376.00
Temporarily Restricted	\$ 284,451.00
Permanently Restricted	\$ 150,000.00
Total Net Assets	\$ 5,794,827.00
Total Liabilities and Net Assets	\$ 5,902,369.00

All information is based on our 17-18 fiscal year financial statement and auditor's report by Kiefer Bonfanti & Co. LLP, St. Louis, MO.

To view a copy of this report and the IRS form 990, visit the financial reports section of our website at www.duodogs.org

2017-2018 Organization Highlights

During this fiscal year, Duo placed 16 assistance dogs, valued at \$405,000, at no cost to our clients. These placements included: 9 service dogs and 7 facility dogs.



Duo placed its first ever dog across the pond. Oliver became the first facility dog ever in the United Kingdom. Oliver's main responsibility is working across agencies to demonstrate the benefits facility dogs have in the justice system.



Our Touch and Paws for Reading teams volunteered 6,242 hours of their time to visit with 108,647 patients and students across the St. Louis area.



Duo's breeding program produced 16 puppies: the "In memoriam" litter, the "Hockey" litter, the "Vacuum" litter, and the "Gem" litter. Duo also purchased 9 additional puppies: "Sarah's" litter, "Famous Duo" puppies, and Herbie.

•

In March 2018, the organization officially changed its name from Support Dogs, Inc. to Duo. The new name was selected to show the unique human/canine partnership that is developed and nurtured throughout all of our programs.





Our 2018 Fetching Affair broke records with 540 guests in attendance, and final fundraising tally of \$450,000.00.

Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

AAA Life Insurance Adeana Petrillo Alan Taxman Alex Nowicki Alexandra Wouk Alona Gordon Aman Singh Amanda Galloway Amit Banerjee Amvets Auxillary–St. Peters Andrew Annand Andrew Hillis Andrew Liebermann Andrew Thome Ann Estep Ann Ferguson Ann Kelly Anne Klein Annette Guess Annette Heller Anthony Munns Barbara Harris Barbara Page **Beth Becks** Beth Metcalf

Betty Jane Okenfuss Bill Lacey **Bob Sanders** Brad Bryan Brandon Faircloth Brenda Haalboom Brendan Akos **Brent Allen Brett Bennett** Brian Benko **Brooke Williams** Bruce Bryan **Bunne Weinhaus** C. Douglas Meadows Cait McGrath **Candace Metcalf** Carmen Castellano Carmen Garza Carol Costigan Carol Holmes **Carol Gravens Carol Parsonage** Carol Yauch Carolyn Halmann Carolynn Wolff

Casey Connor Chad Dagley Chad Everett Charles Valier Charles Pellegrino **Cheryl Bergeron** Cheryl Mauney Cheryl Stein Chris Felling Christian Sprich Christine Cool Connie Lohr **Control Technology & Solutions Corinne Reiter** Craig Parker **Craig Smith** Curtis Ruhlman Cynthia Perez

Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Dan Herren Dana Brown Charitable Trust Daniel West **Danny Stevens Danny Gibson** Daryl Figge David Belsky **David Beaman David Caplin** David Hutkin **David Mobley** David Dare **David Stokes** David Streett Davids in Clayton **Debbie Caplin** Debbie and Gary Schneider **Debbie Wolff Debra Reilly** Debra Robson **Debra Schuster** Del Poe Denise Bohrmann Denise Purdy **Dennis Donnelly Dennis Kane**

Dennis Steiner Diana Rothbarth Diane Bell **Diane Briggs Diane Compardo Diane Bernard Diane Lacev Diane Sandza** Don Bassman Don Bobenhouse **Don Carlson** Donna Kirk Donna Gaffin Donna Call Donna Talbert Douglas Krofft **Duane Hercules** Ed Smith **Edward Thiele** Eileen Mackey Elizabeth Knysak Elizabeth Mannen Elizabeth Biondo Elyce Ewing **Emily Barlean Employee's Community Fund** Enterprise Holdings Foundation Esco Technologies Foundation F. Thomas Alexander Family Vandesteeg G. Scott Engelbrecht



Gary Renieri Gene Maier Genevieve Strauss George Roman Gina Wynn Ginger Price Glen Slay Grant Williams

Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Gregg Berdy Gus Aivaliotis Gwen Callahan Heather Wood Helen Floros Hi Pointe Homeowners Association Holly Nylander Inter-Global, Inc. Jake Thornton James Berges James Knysak James McGrath James Seitz Jan Boyle Jana Vogler Jason Ellis Jeannine Seitz Jeff Durbin Jeff Holmes Jeffrey Parker Jeffrey Weber Jennifer Goodman Jennifer McGrath Jerry Kent

Jerry Liberstein Jessica Blackburn Jessica Giudicy Jim Adkins Jim Blair Jim Dalton Jim Hart Jim Hofman Jo Ann Bane Joan Gleich Joe Blomker Joe Dolan Joe Pisciotta John Csik John Curby John Hawkins John Niemever John Hauck John Jacobsen John Lee John LoGrasso John Long John Serkes Jon Dahlstrom Jon Greene

Jonathan Caplin Jonathan Root Jonathan Zoller Joseph Cantanzero Joseph Lehrer Joseph Greaves Joyce Budde Jozsef Biro Judith Moore



Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Kait Calys-Strohm Kansas City Toyota Dealers Asso- Linda Herzig ciation Karen Bellville Karman Parker Kathryn Garlock Howard Kathy Hartrich Katie Cornelison Keith Bowles Kelly Newberry Ken Lowrance Kendall Itoku Kenneth Johnson Kenneth Suelthaus Kevin Gray Kim Gannon Lana Lake Larry Cherry Larry Fry Laura Butsch Laura Fine Laura Rossmann Lauren Echstenkamper Davis Lauren Russell Lawrence Samuels

Lene Lox Linda Bennett Linda Carrington Linda Schwarz Lisa Vittetoe Lori Hermanson Lori Yancev Lucinda Rhodes Lynda Castellano Lynette Tappmeyer Makhala Designs Margaret Chapman Margie Siegel Marian Nunn Mark Fransen Mark Ginsberg Mark Holly Mark McDermott Mark Signorelli Mary Ann Jacoby Mary Ann Riegert Mary Behrens Mary Kullman Mary Movic

Mary Thomspson Marykay Goggins Matt Brown Matt Frauenhoffer Matt Underwood Matthew Kent Meg White Melanie Braiser Melissa Skrivan Melodie Herberer-Davis Meredith Sutch



Michael Boyle Michael Ellenhorn Michael O'Brien Michael Reisman

Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Michael Right Mike Flavin Mike Green Mike Holley Mike Krejcarek **Mike Rodriguez** Mike Sisco Mike Weber Mike Winfrey Mirella Ravarino Missouri Baptist Hospital Mitch Botney Nadine Wenig Nancy Berryman Nancy Guilfoil Nancy Herzog Nate Freeman Nathan Jividen Nestle Purina PetCare Company Nichole Ahlers **Nicole Foley** One Space Inc. Paco Navarro Pam Branson Parkcrest Plastic Surgery, Inc.

Pat Dean Pat Fox Patricia Manhart Patricia McGuire Patricia Norton Patricia Zubal Patrick Stark **Patrick Stokes** Patti Stewart Paul Altsheler Peggy Gay Peggy Musen **PetSmart Charities** Philip Becker Protiviti Racesonline Ray Schwartzman Raymond Flunker Rebecca McDermott **Richard Gerber Richard Kim Richard Lampman Rick Hoyt Rick Lessmann** Rita Scott

Rob Mast Robert Eike Robert Korb Robert Bennett Robert Wilkinson Robert Snitzer Robert Snyder Robert Verbarg Robust ROI Search Partners Ronald Light Ronald Vitale Rx Systems PF Ryan Cox Ryan Rose



Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Safety National Casualty Compa- Stacey Lesser ny Sandra Dunajcik Sandra Drexler Sandra Stemmler Sarah Wilson Scot Seabaugh Scott Cullman Scott Monette Scott Ririe Scottrade Sean Eickhoff Shane Mueller Shannon Duffin Sharon Johnson Sharon Dozier Sharon Schoppman Sharon Spurlock Shelley Newman Sherri Fransen Sherrie Gordon Sigrid Brooks Simon Katz St. Louis Children's Hospital

Stacey Hawkins

Stephanie Samuels Stephen Wexler Steve Divine Steve Goldstein Steve Horner Steve Neusel Steve Schneider Steve Tucker Steven Chod Stuart Traynor Sue Wulfmeyer Susan Greditzer Susan Kelly Susan Kimble Susan Parker England Susan Weick Suzanne Siteman Tami Richmond Ted Faulhaber The Chod Family Foundation **Thomas Briggs** TierPoint Tim DeFossett Todd Cherry

Todd Kevin Howard Tom Whitehead Tonna Winks Tony Frank Tracy Lister Ty Witten US Bank Valorie Anania Vicky Sonnenberg Victor Wendt Wanda Dahlstrom Wayne Cox Wayne McGee Wayne Boillat



Duo would never be able to complete our mission without the help of our generous donors. We gratefully acknowledge our 2017-2018 donors here. We have made extensive efforts to include all of our donors, but if you do not see your name or if your name is misspelled, please contact us so we can correct the error. Thank you again for your generous donations.

Wendy Knudsen				
William Gaffin				
William Hemberger				
William Willhite				
William Glickert				
Williams Family Charitable Foundation				

2017-2018 Staff Members

Anne Klein, President & CEO Laura Rossmann, Director of Donor Relations Peggy Musen, Director of Community Engagement Brandi Marshall, Office Manager/Executive Assistant Lauren Russell, Director of Touch Therapy and Obedience Jeff Holmes, Obedience and Touch Instructor Adam Smith, Volunteer Manager Tracy Lister, Assistance Dog Client Manager Christina Smith, Assistance Dog Trainer Christina Rustenhaven, Assistance Dog Trainer Nadine Wenig, Director of Canine Services Greg Hogan, Kennel Manager Cindi Blanke, Kennel Manager Jeannine Seitz, Receptionist Jo Ann Bane, Receptionist

2017-2018 Board of Directors Emily Barlean, Chairwoman Mary Kullman, Vice Chairwoman John Csik, Treasurer Mark McDermott, Secretary Cynthia Baumann Linda Bennett Wavne Boillat **Michael Boyle** Debbie Caplin Tim DeFosset William Glickert Mark Grieman Dan Herren Andrea Lampert **Christopher Pedroley** Carol Yauch



